

Sophos XDR Licensing Guide

This guide details the different options for selling Sophos XDR (extended detection and response) and covers example licensing scenarios for Sophos XDR-enabled products including Sophos Intercept X Advanced with XDR (CIXAXDR), Intercept X Advanced for Server with XDR (SVRCIXAXDR), Sophos Firewall (XG/XGS) with Xstream Protection, or Sophos Email Advanced (CEMA).

Calculating the number of licenses

Licensing is based on **number of users + number of servers**.

There are three SKUs that include Sophos XDR:

- **Intercept X Advanced with XDR (CIXAXDR)**
- **Intercept X Advanced for Server with XDR (SVRCIXAXDR)**
- **Sophos XDR (CXDR)**
CXDR is an overlay SKU and only used in scenarios where license top-ups are required or the customer wants Sophos XDR but has chosen not to have CIXAXDR. For example:
 - Customer has CIXAXDR and XDR-enabled CEMA, but has more email users than endpoint users
 - Customer has Sophos Firewall and Sophos Email and wishes to use Sophos XDR

Licensing examples

Scenario 1: New-new customer with 100 endpoints and 10 servers

Scenario	Licenses Required	Explanation
Phase 1: Initial Purchase	100 CIXAXDR + 10 SVRCIXAXDR	CIXAXDR and SVRCIXAXDR include Sophos XDR functionality.
Phase 2: Purchase Sophos Firewall	XGS 2300 Hardware purchase and Xstream Protection	No additional licenses required unless the number of users protected by Sophos Firewall is greater than CIXAXDR licenses.
Phase 3: Upgrade to MTR service	Upgrade: 100 CIXAXDR to CIXAMTR And 10 SVRCIXAXDR to 10 SVRCIXAMTR	No additional licenses required as CIXAMTR and SVRCIXAMTR include Sophos XDR functionality.

Scenario 2: New-new customer with 10 servers and a Sophos Firewall. Customer is using a competitive Endpoint solution for their 100 users

Scenario	Licenses Required	Explanation
Phase 1: Initial Purchase	10 SVRCIXAXDR + XGS 2300 Hardware Purchase and Xstream protection +100 CXDR	SVRCIXAXDR includes Sophos XDR functionality. 100 users are behind the Sophos Firewall, requiring 100 CXDR licenses.
Phase 2: Customer replaces competitive endpoint product with Sophos	100 CIXAXDR - 100 CXDR	CIXAXDR includes Sophos XDR functionality. CXDR licenses are no longer required.
Phase 3: Customer purchases 120 Sophos Email licenses	120 CEMA + 20 CXDR	Email has 120 users, CIXAXDR has 100 licenses so additional 20 CXDR licenses are required.

Scenario 3: Existing Sophos customer with an XG Firewall and a competitive Endpoint solution for their 100 endpoints

Scenario	Licenses Required	Explanation
Phase 1: Initial State	Customer has already purchased XGS 2300 Hardware & Standard Protection	The customer has no XDR capabilities.
Phase 2: Customer replaces competitive endpoint product with Sophos	100 CIXA	The customer can choose to purchase CIXA or CIXAXDR. With CIXA they have no XDR capabilities.
Phase 3: Customer wants XDR for their estate	Upgrade: 100 CIXA to CIXAXDR and Standard Protection to Xstream Protection	CIXAXDR includes Sophos XDR functionality. Sophos Firewall doesn't require additional licenses unless it protects more users than are licensed by CIXAXDR.

XDR-ready Products

XDR-ready products feed data to the Sophos Data Lake and require their own separate license. At launch, the following products are XDR-ready.

Part	Description / Notes
Endpoint	
CIXAXDR	Central Intercept X Advanced with XDR
CIXAMTR-STD	Central Intercept X Advanced with XDR and Managed Threat Response Standard
CIXAMTR-ADV	Central Intercept X Advanced with XDR and Managed Threat Response Advanced
Server	
SVRCIXAXDR	Central Intercept X Advanced for Server with XDR
SVRCIXAMTR-STD	Central Intercept X Advanced for Server with XDR and Managed Threat Response Standard
SVRCIXAMTR-ADV	Central Intercept X Advanced for Server with XDR and Managed Threat Response Standard
Firewall	
All XG/XGS Models	Must have Xstream Protection* and XDR licenses
Email	
CEMA	Central Email Advanced. Must have Office 365 integration and Search and Destroy enabled

Requirements

NEW Endpoint and Server customers should buy the appropriate number of CIXAXDR and/or SVRCIXAXDR licenses.

EXISTING Endpoint and Server customers should upgrade to the appropriate number of CIXAXDR and/or SVRCIXAXDR licenses.

FIREWALL customers must:

- own/purchase the Sophos Firewall (XG*/XGS) with Xstream Protection for all firewalls
AND
- XDR licenses for each user and server benefitting. This can be either an endpoint (CIXAXDR/SVRCIXAXDR) or an XDR license (CXDR)

MTR customers have access to XDR capabilities as part of their licenses.

EMAIL customers must have Office 365 integration and Search and Destroy enabled in addition to the appropriate number of licenses.

Exclusions

EXISTING Endpoint and Server customers who own CIXA/SVRCIXA products must upgrade to CIXAXDR/SVRCIXAXDR.

Customers who only own a Sophos Firewall with no other XDR-ready Sophos product cannot use XDR today and should rely on the extensive Central Firewall reporting functionality in their Sophos Firewall offering.

Customers who only own Sophos Email with no other XDR-ready Sophos product cannot use XDR today.

Fair Usage Conditions

Fair use conditions help avoid unintended activity by some customers from affecting Sophos' ability to provide the service to them and others. Fair usage conditions vary across products and between the API and user interface. For further details, please refer to the in-product help, the [Sophos Services Agreement](#) and the [Sophos Licensing Guidelines](#).

Once the customer does exceed the fair usage allowance, their ability to query information may be limited. If so, they can purchase additional Sophos licenses to right-size their entitlement and restore their query capabilities.

** Customers with an XG Series or virtual appliance and TotalProtect Plus/FullGuard/FullGuard Plus/EnterpriseGuard Plus can also use Sophos XDR. These customers will be automatically migrated to Xstream Protection in the July timeframe.*